

Owens Corning Insulating Systems, LLC
One Owens Corning Parkway
Toledo, Ohio 43659
419.248.8000



June 21, 2016

Dear Owens Corning™ Insulation customer,

Owens Corning Sales, LLC ("Owens Corning") will increase its prices in the United States on the following Fiberglas™ building insulation products **effective with shipments on or after August 8, 2016** as follows:

| Product | Percent Increase |
|--|------------------|
| EcoTouch® Batts and Rolls | 9% |
| Heavier density R15, R21, R30C, and R38C EcoTouch® Batts | 11% |
| Manufactured Housing | 9% |
| All loosefill insulation | 9% |
| Basement Blanket™ | 9% |
| FSK 25 EcoTouch® Batts | 9% |

Owens Corning has made substantial investments into our product portfolio in recent years, delivering products and solutions with superior quality and value. In order to continue to reinvest in our product lines and maintain capacity to support growth in insulation demand, this price increase is necessary. We are providing this advanced notice to ensure ample time for you to plan your business.

To ensure product availability for our customers, we are limiting July shipments to a maximum of 120 percent of your average purchases during the months of May and June 2016. We will monitor our supply situation closely and advise of any further actions.

Order confirmations for full truckload orders with an assigned ship date prior to August 8, 2016 will receive current pricing. Less-than-full truckload orders subject to consolidated shipping on or after August 8, 2016 will receive the increased price. We will maintain fuel surcharges according to previously released schedules.

New price sheets will be issued prior to August 8, 2016 and your area sales manager will review the updates with you. Please reach out to your Owens Corning sales representative should you have questions.

Thank you for your continued support of Owens Corning products and the opportunity to serve you.

A handwritten signature in black ink, appearing to read "Mike Swift".

Mike Swift
Vice President of Sales
Insulation Contractors & Distribution

A handwritten signature in black ink, appearing to read "Nathan Walker".

Nathan Walker
Vice President of Sales
National Accounts

To view this email as a web page, click [here](#).

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One Owens Corning Parkway
Toledo, Ohio 43659
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July 13, 2016

Dear Owens Corning™ Insulation customer,

In an effort to insure our customers remain competitive in the market, we have decided to moderate our previously announced price increase.

Accordingly, Owens Corning Sales, LLC ("Owens Corning") has revised the increase for all U.S. orders **shipping on or after August 8, 2016** for the listed products as follows:

| Product | Percent Increase |
|--|------------------|
| EcoTouch® PINK® FIBERGLAS™ batt insulation (includes R15, R21, R30C and R38C batt products) | 4% |
| AttiCat® and ProPink® L77 loosefill insulation | 5% |

To ensure product availability for our customers, we are limiting July shipments to a maximum of 120 percent of your average purchases during the months of May and June 2016. We will monitor our supply situation closely and advise of any further actions.

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New price sheets will be issued prior to August 8, 2016 and your area sales manager will review the updates with you.

Thank you for your continued support of Owens Corning products and the opportunity to serve you.

Sincerely,

A handwritten signature in black ink, appearing to read "MS", with a large loop at the end.

Mike Swift

A handwritten signature in black ink, appearing to read "N Walker", with a long horizontal stroke at the end.

Nathan Walker